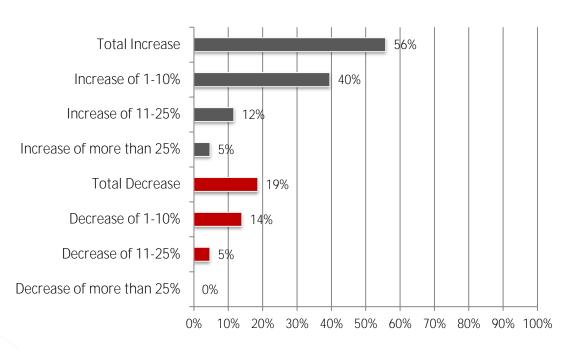
## 2025 Construction Outlook Washington Survey Results

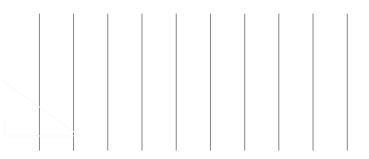
Total Responses: 44. Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.

1. Compared to 2024

2. What percentage change do you expect in your headcount in 2025? Responses: 43

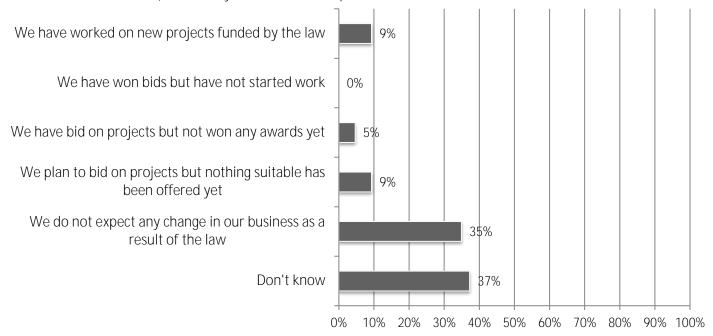


3. Describe your difficulty in filling open positions: Responses: 44

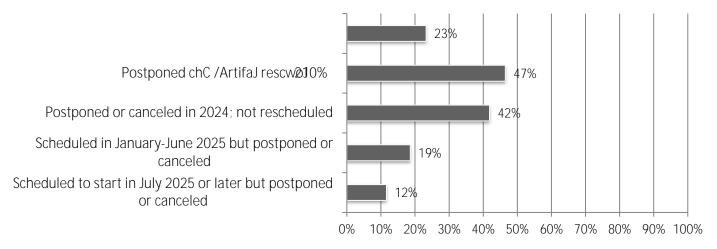


4. Do you expect any changes in the availability of hourly craft or salaried personnel over the coming 12 months? Responses: 44

7. What difference, if any, has the Infrastructure Investment and Jobs Act (also known as the Bipartisan Infrastructure Law), made to your business? Responses: 43

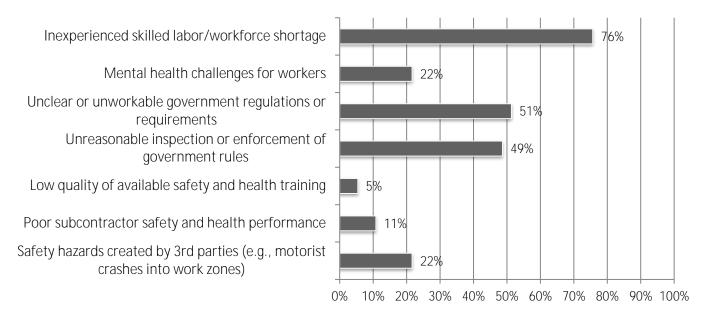


8. Did an owner postpone or cancel any projects that were scheduled to start in 2024 or 2025? (mark all that apply) Responses: 43



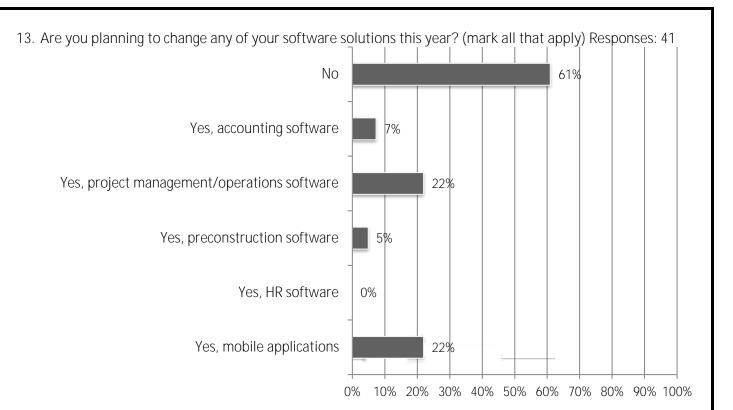
9. If projects were postponed or canceled, what was the main reason? (mark all that apply) Responses: 35

11. What challenges, if any, do you see regarding the safety and health of your firm's workers? (mark all that apply) Responses: 37

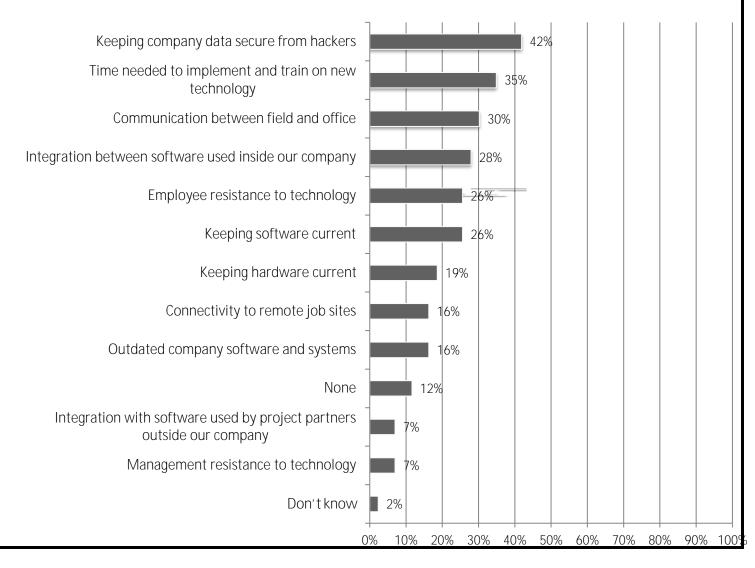


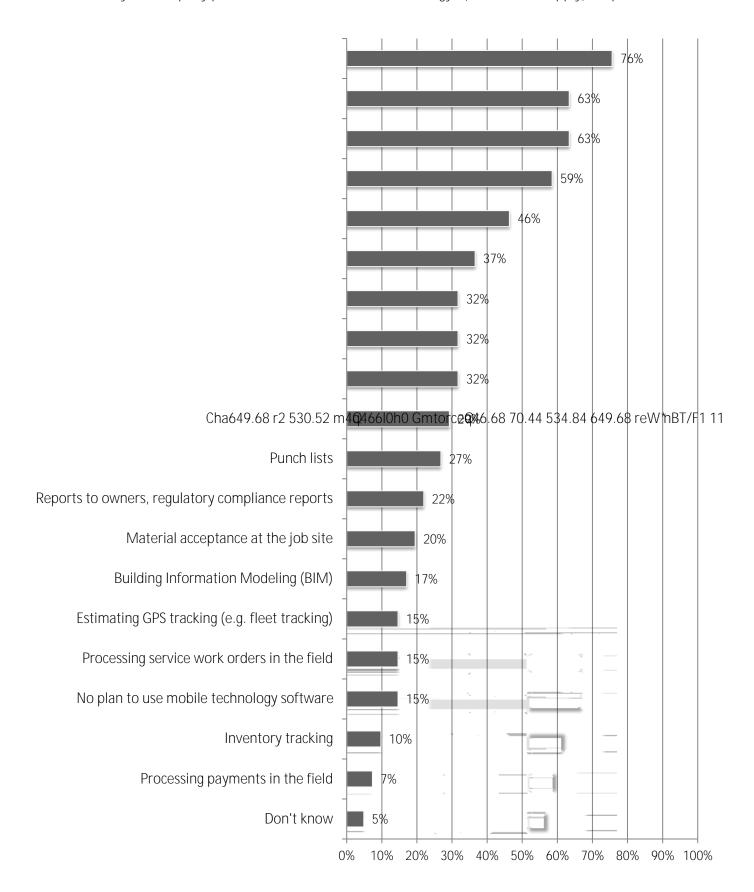
12. Compared to 2024, will your firm's 2025 investment in the following technologies change? (mark all that apply) Responses: 40

Artificial intelligence	41%	0%	59%
Document management software	34%	0%	66%
Fleet tracking/management software	26%	0%	74%
Project collaboration software	26%	0%	74%
Accounting software	24%	0%	76%
Tool/asset management/tracking	23%	0%	77%
Autonomous equipment or vehicles	21%	0%	79%
Drones	21%	0%	79%
Project management software	19%	0%	81%
Building Information Modeling (BIM)	19%	0%	81%
Client relationship management (CRM) software	18%	0%	82%
Scheduling software	15%	0%	85%
Estimating software	14%	0%	86%
Payroll software	14%	0%	86%
Service management software	10%	0%	90%
Subcontractor bid management/ITB software	10%	0%	90%
Human resources (HR) software	9%	0%	91%
Robotics	7%	0%	93%
3-D printing	7%	0%	93%
Offsite production	3%	0%	97%
Prequalification software	3%	0%	97%

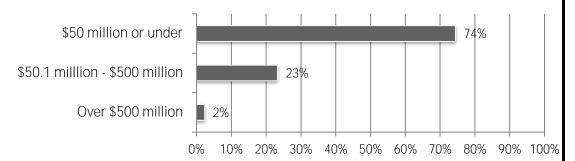








## 19. Estimate the total dollar amount of work your firm performed in 2024. Responses: 43



20. How many total employees does your firm employ at all of its locations? Responses: 43

