

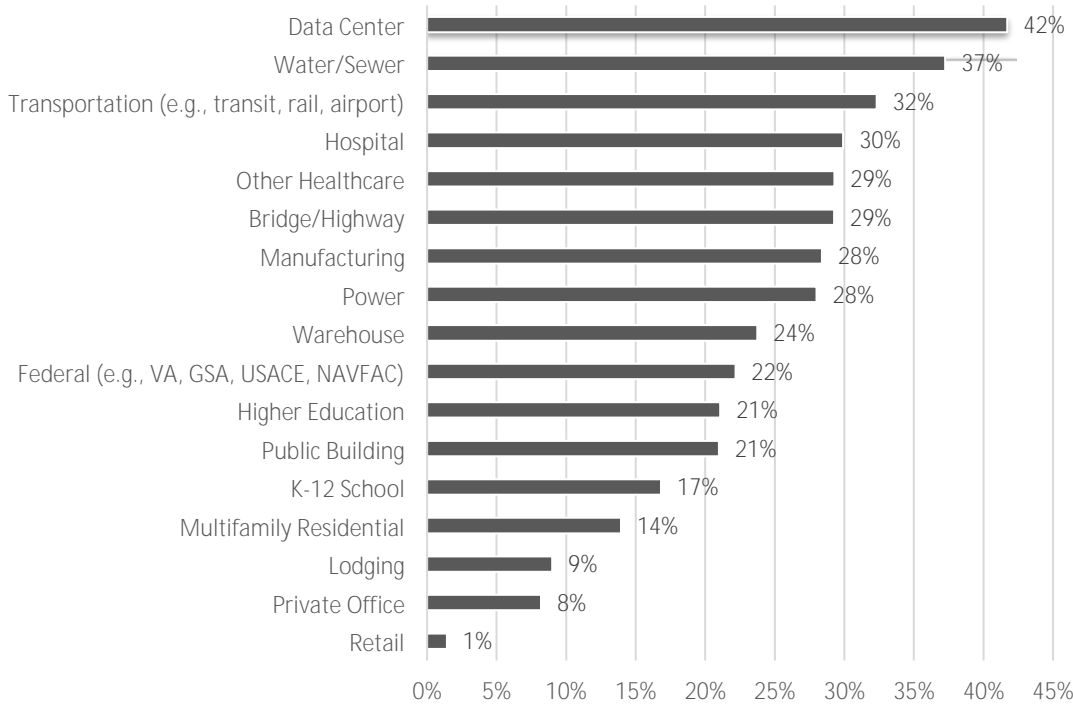


2025 Construction Outlook Southern Survey Results

Total Responses: 335. Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.

- Compared to 2024, do you expect the available dollar value of projects you compete for in 2025 to be higher/lower/about the same (answer for all market areas in which your business operates)
Responses: 333

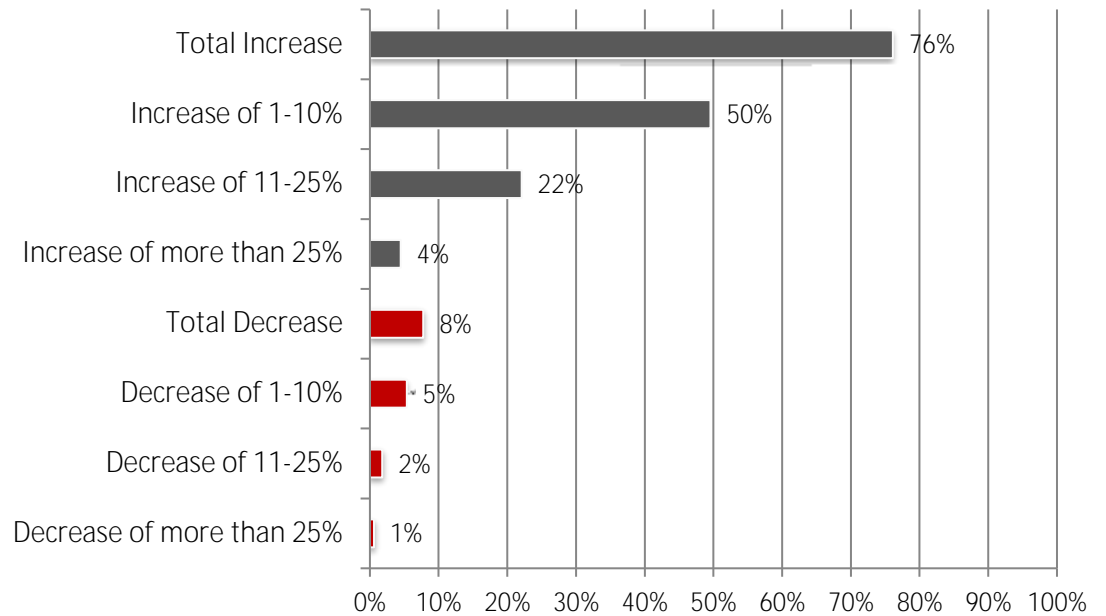
Net % expecting 2025 value of projects to be Higher or Lower than 2024



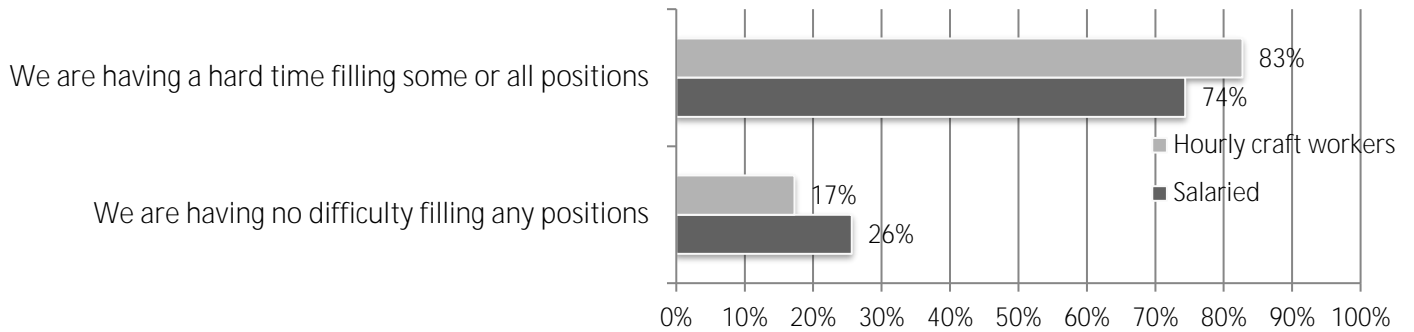
Higher	Lower	Same
52%	11%	37%
45%	8%	46%
45%	12%	43%
40%	10%	50%
41%	11%	48%
39%	9%	52%
42%	14%	44%
38%	10%	53%
41%	17%	42%
38%	16%	46%
38%	17%	46%
38%	17%	46%
35%	18%	47%
36%	22%	42%
29%	20%	51%
32%	24%	45%
27%	26%	46%

**Net equal difference between number of Higher and Lower net percentage*

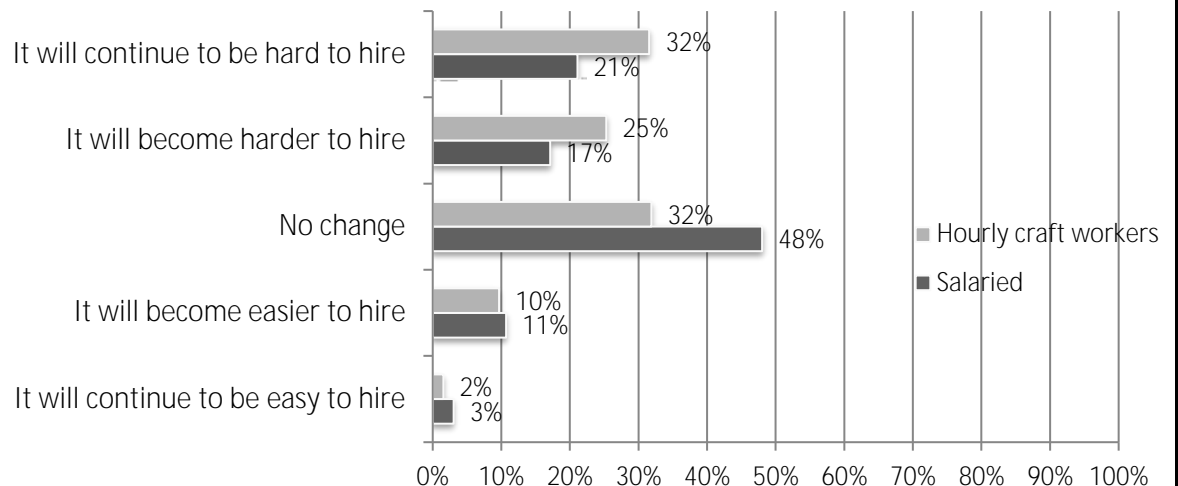
2. What percentage change do you expect in your headcount in 2025? Responses: 335



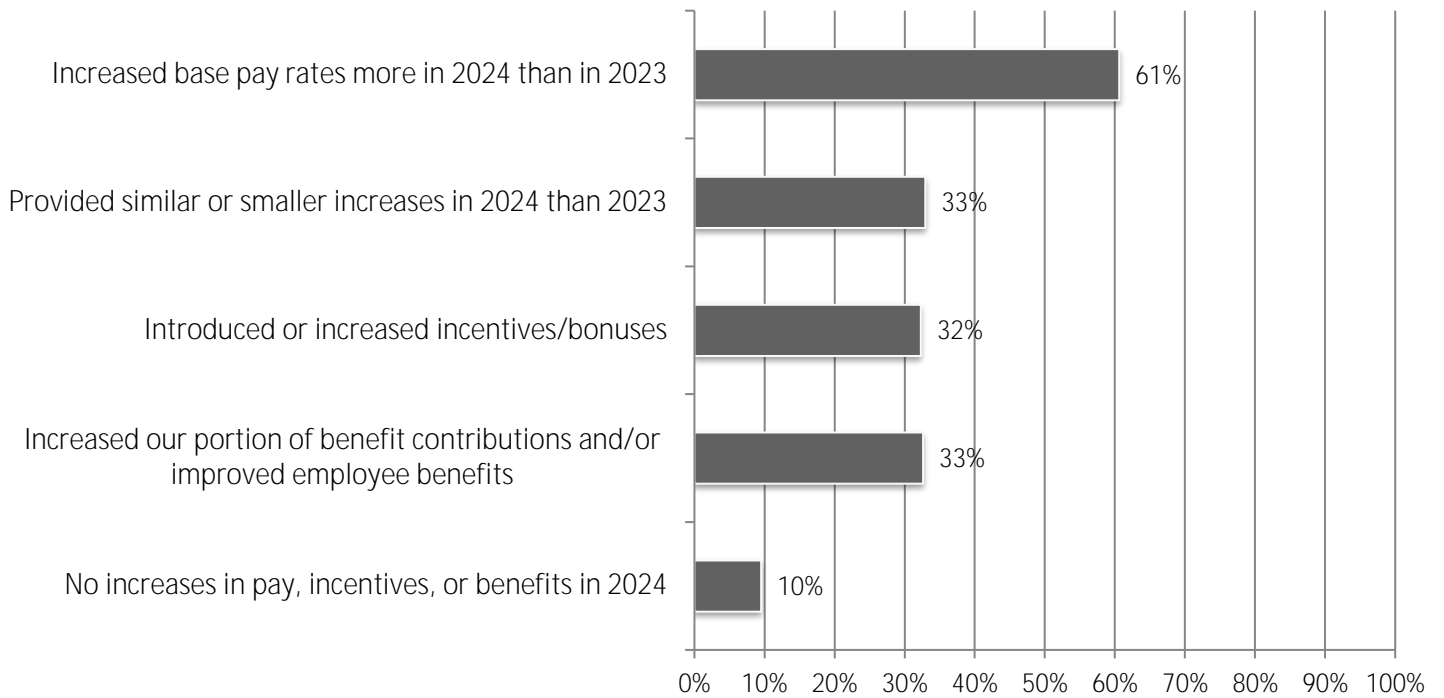
3. Describe your difficulty in filling open positions: Responses: 334



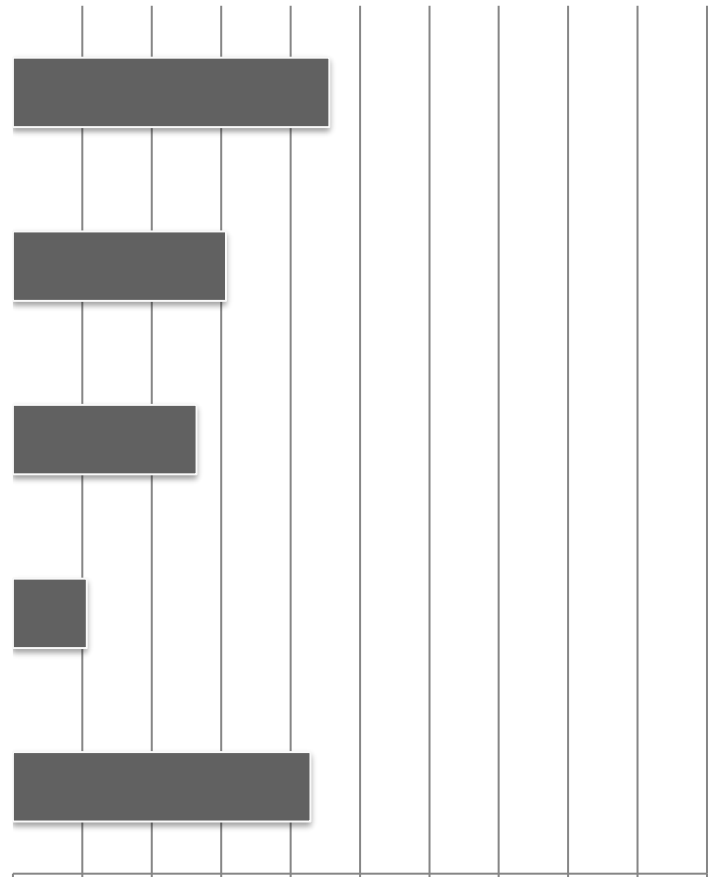
4. Do you expect any changes in the availability of hourly craft or salaried personnel over the coming 12 months? Responses: 333



5. What changes did your firm make in pay or benefits in 2024? (mark all that apply) Responses: 325



6. How has your firm responded to supply-chain issues in 2024, if any? (mark all that apply) Responses: 329



7. What difference, if any, has the Infrastructure Investment and Jobs Act (also known as the Bipartisan Infrastructure Law), made to your business? Responses: 333

8. Did an owner postpone or cancel any projects that were scheduled to start in 2024 or 2025? (mark all that apply) Responses: 333

9. If projects were postponed or canceled, what was the main reason? (mark all that apply)

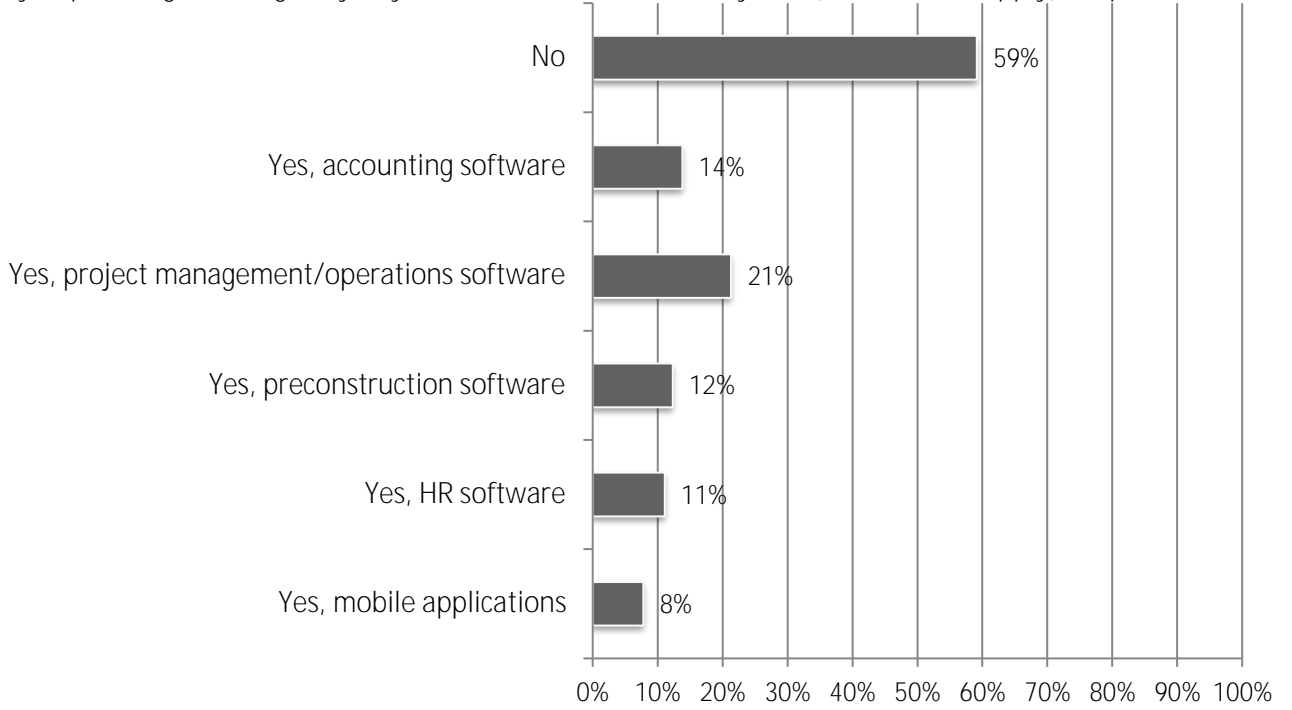
11. What challenges, if any, do you see regarding the safety and health of your firm's workers? (mark all that apply) Responses: 310

12. Compared to 2024, will your firm's 2025 investment in the following technologies change? (mark all that apply) Responses: 332

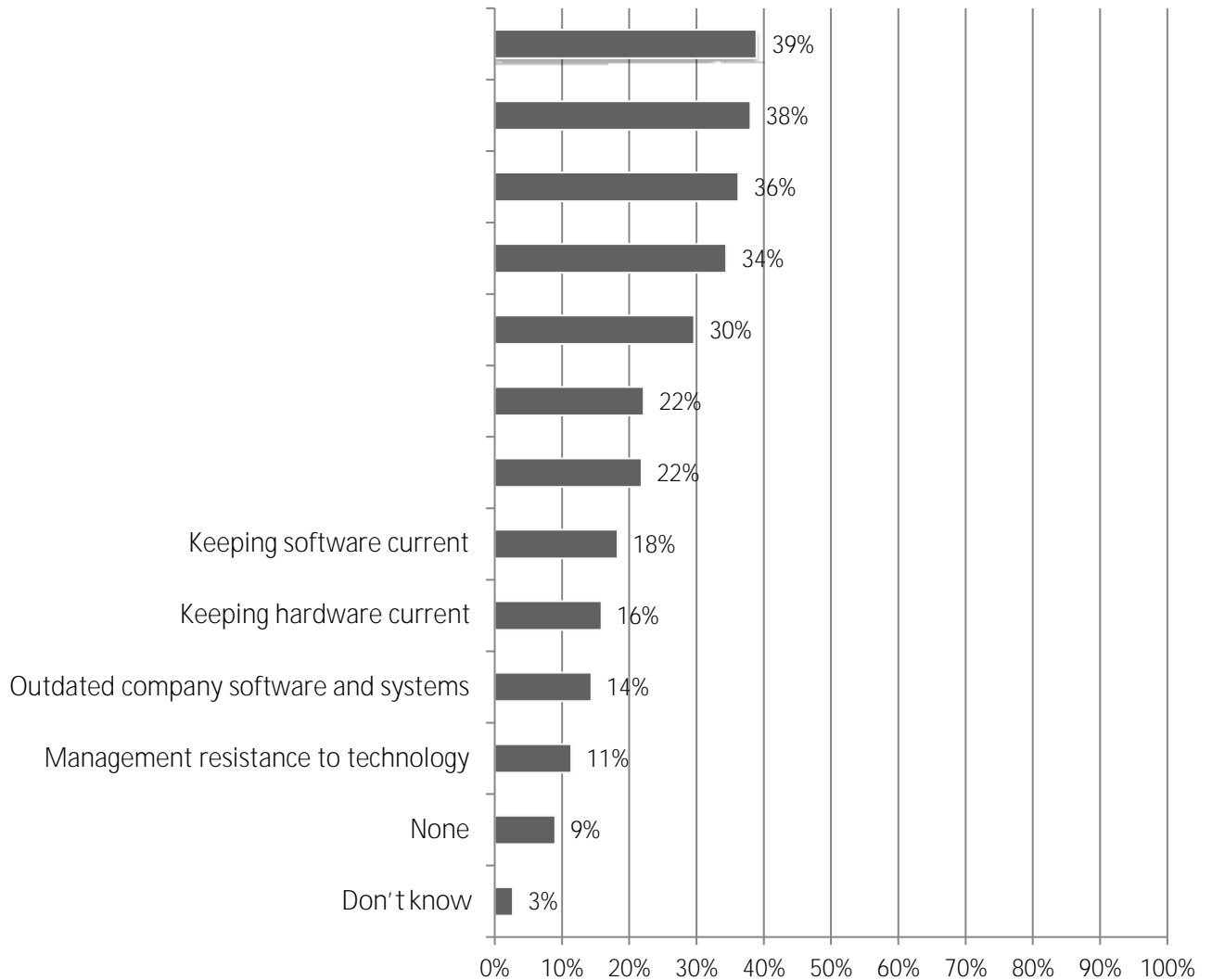
Artificial intelligence	45%	1%	54%
Document management software	40%	1%	59%
Estimating software	39%	3%	58%
Project management software	36%	3%	61%
Accounting software	35%	2%	62%
Drones	31%	2%	67%
Fleet tracking/management software	29%	3%	68%
Human resources (HR) software	29%	3%	69%
Building Information Modeling (BIM)	28%	1%	71%
Client relationship management (CRM) software	28%	1%	71%
Scheduling software	24%	2%	73%
Project collaboration software	22%	2%	76%
Tool/asset management/tracking	21%	2%	76%
Payroll software	20%	3%	78%
Offsite production	16%	2%	82%
Subcontractor bid management/ITB software	16%	2%	



13. Are you planning to change any of your software solutions this year? (mark all that apply) Responses: 333



14. What are your biggest IT challenges (mark all that apply)? Responses: 334



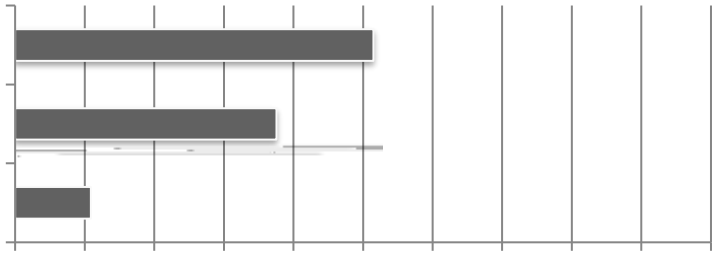
15. How does your company plan to use mobile software technology? (mark all that apply) Responses: 331

16. Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)?
Responses: 324

17. What best describes your firm? Responses: 330

18. When you self-

19. Estimate the total dollar amount of work your firm performed in 2024. Responses: 330



20. How many total employees does your firm employ at all of its locations? Responses: 332