## 2024 Construction Outlook Pennsylvania Survey Results

Total Responses: 22 Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.

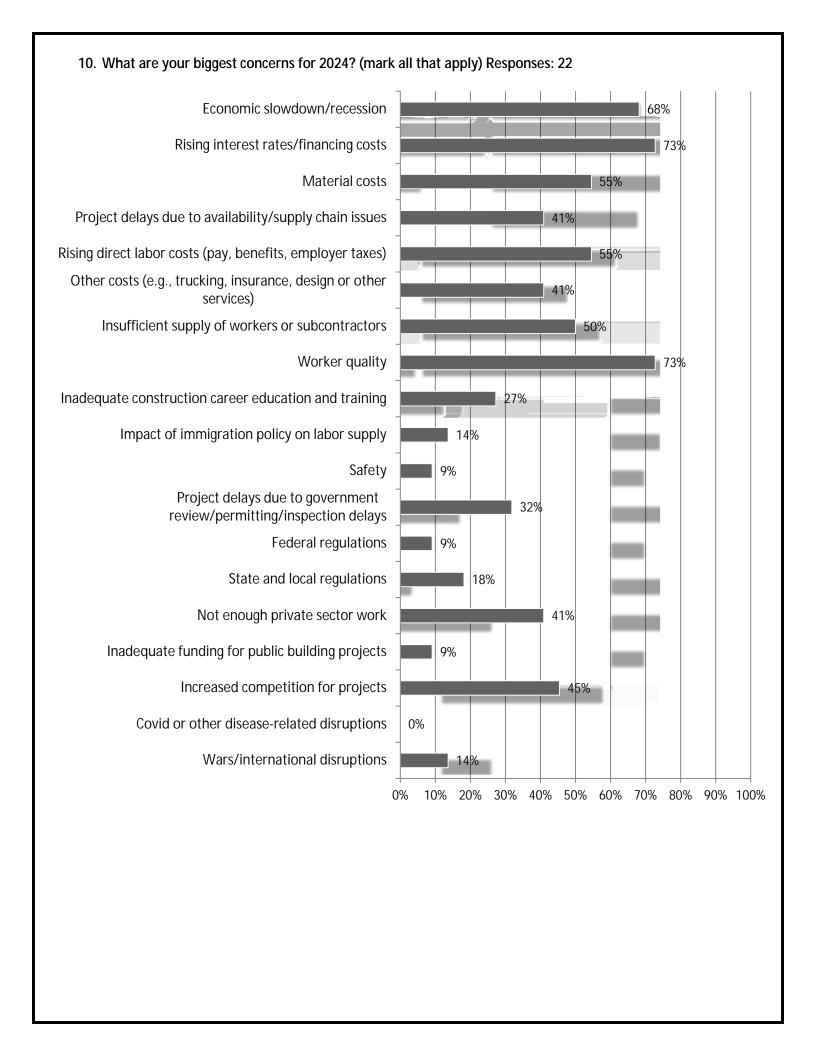
 Compared to 2023, do you expect the available dollar value of projects you compete for in 2024 to be higher/lower/about the same (answer for all market areas in which your business operates) Responses: 22

50%	19%	31%
37%	11%	53%
36%	18%	45%
27%	18%	55%
31%	23%	46%
27%	27%	45%
31%	31%	38%
16%	21%	63%

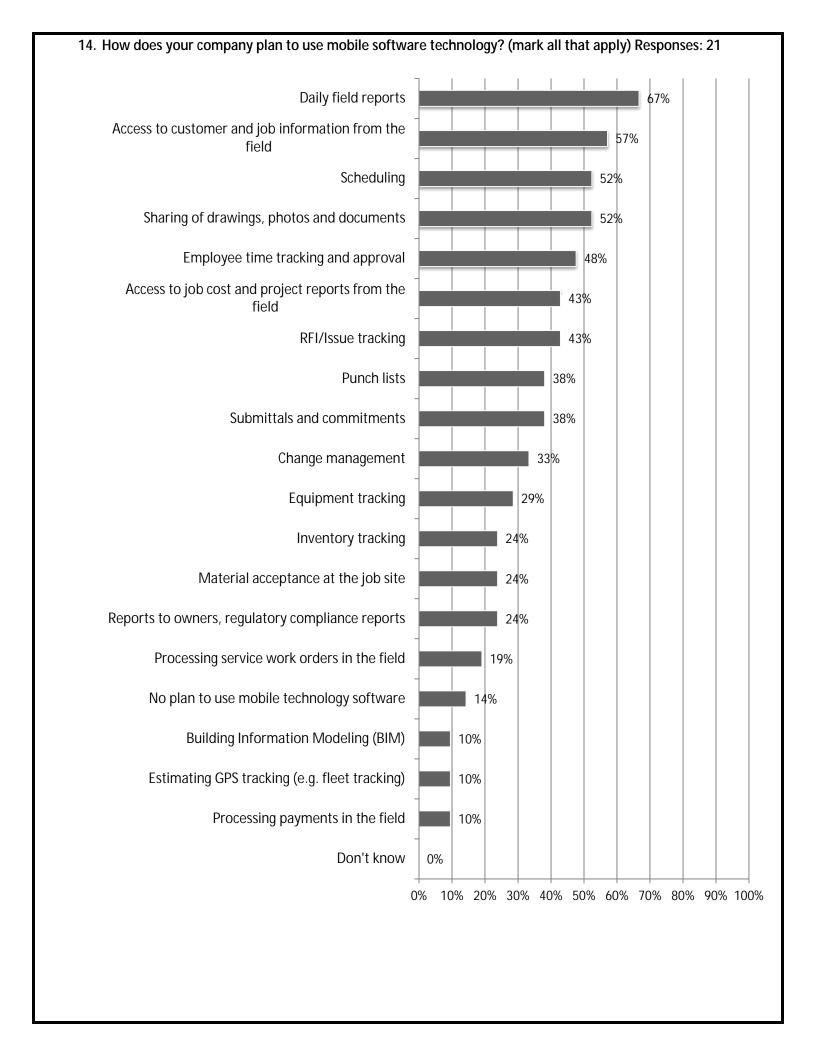
	50%	42%
7%	53%	40%
12%	59%	29%

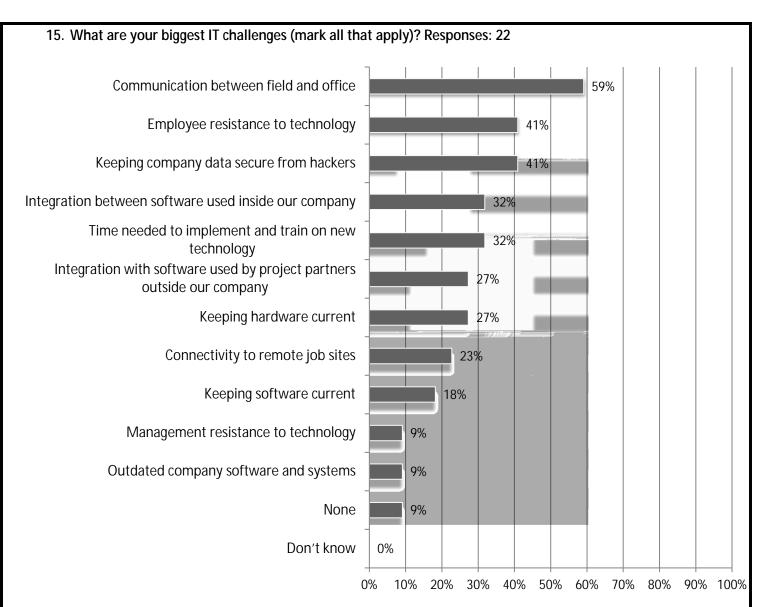
\*Net equals difference between number of "Higher" and "Lower" responses as percent of total.

5.	What changes did your firm make in pay or benefits in 2023? (mark all that apply) Responses: 22
6.	How has your firm responded to supply-

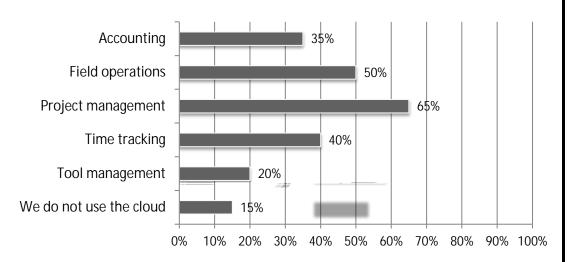


oes your company in	vest in: Responses:	: 21		
oes your company in	-			
	Initial Investment	Increased Investment	Decreased Investment	No Investme
Artificial intelligence	Initial Investment 10%	Increased Investment 5%	0%	86%
Artificial intelligence	Initial Investment	Increased Investment		
Artificial intelligence	Initial Investment 10%	Increased Investment 5%	0%	86%
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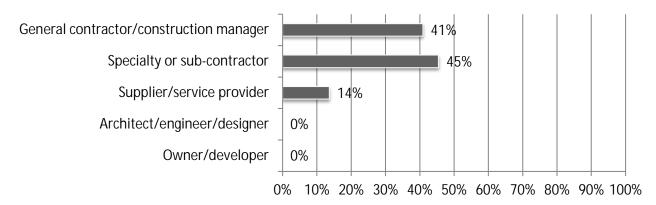




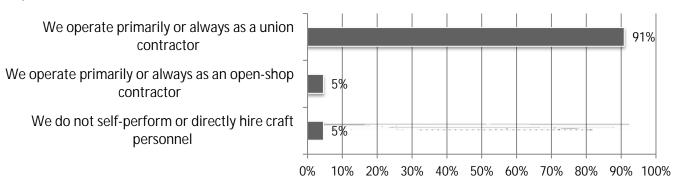
16. Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)? Responses: 20



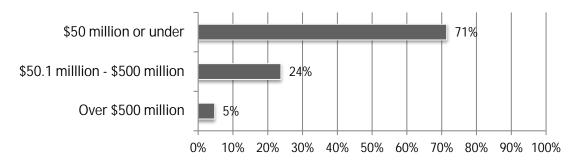
### 17. What best describes your firm? Responses: 22



# 18. When you self-perform construction work, do you operate as a union contractor or an open-shop contractor? Responses: 22



### 19. Estimate the total dollar amount of work your firm performed in 2023. Responses: 21



#### 20. How many total employees does your firm employ at all of its locations? Responses: 22

