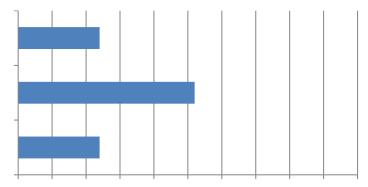


## 202 Workforce Survey Results

## Virginia Results

Totalresponses25, but number varies by question.

1. By what percentage has your firm's headcount changed in the past 12 mon Ressponses 25

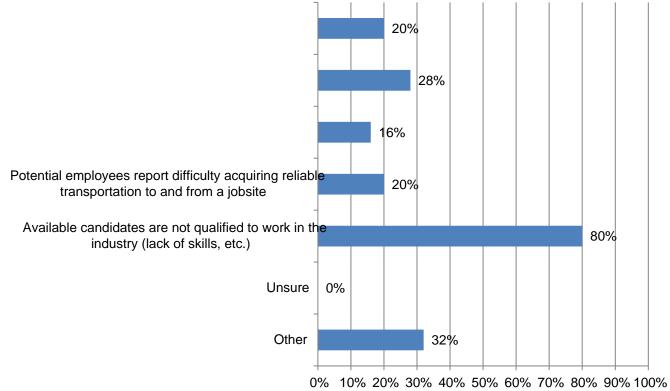


2. How would you describe your currensituation in filling hourly craft or salaried positions Responses: 24 Salaried 25 Craft

3. Describe your difficulty in filling open positions: Responses: Seafaried; 25 Craft

4. How many unfilled hourly craft osalaried

7. If you are having a hard time filling available positions, what are the reason(s)? (Mark all that apply) Responses25

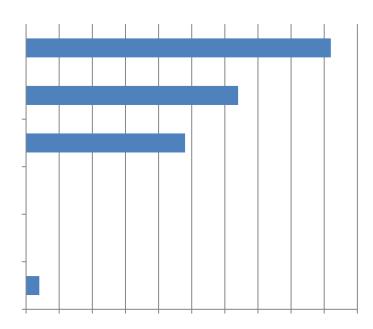


8. Has your firm added or increased use of the followingatoquireworkers in the past 12 months? (Mark all that apply) Responses: 25

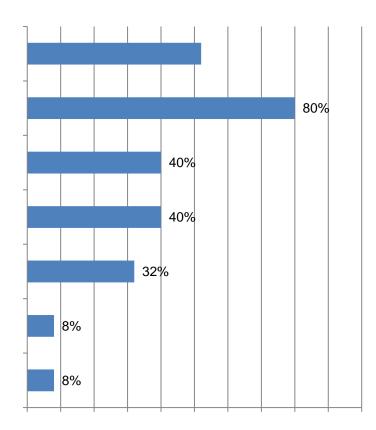
9. Has your firm made changes in hiring, training or scheduling the past 12 months? (Mark all that apply) Responses 25



10. Has your firmadjustedpay and/or benefits for <u>hourly craft</u> or <u>salaried</u>personnel in the past 12 months? (Mark all that apply)Responses25



11. Is your firm experiencing project delays due to any of the followin@?ark all that apply)Responses25



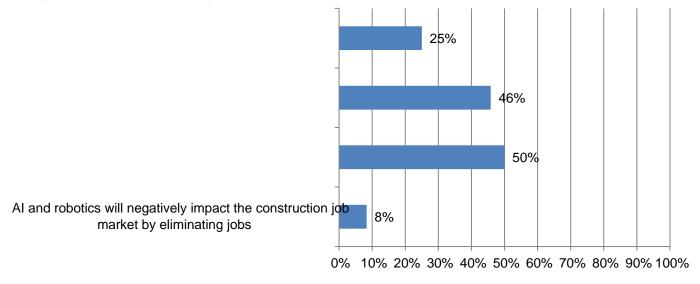
12. Did you have projects canceled, postponed, or scaled back for any of the reasons below? (Mark all that apply) Responses25

13. What is your firm's current policy regarding office work@r@Mark all that apply)Responses24

14. Has your firm's officework policy changed in the past 12 months? Responses: 25

15. How do expect your firm's headcount to change in the next 12 months? (Mark all that ap Rigs ponses 25

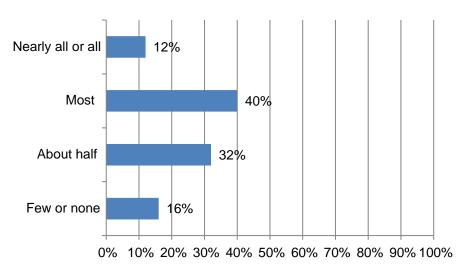
16. Regarding AI and robotics, which statements do you believe when it comes to construction jobs in the ne years? (Mark all that apply). Responses: 24



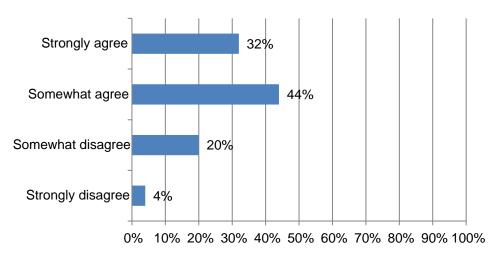
17. Do you agree or disagree that employees at my firm increasingly digital technology skills to be successful in their roles Responses25

18. Do you agree or disagree that diversifying the current workforce at fingn is critical to strengthening our future business?Responses25

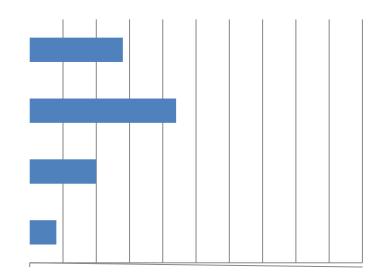
19. What proportion of thenew hires at your firm come prepared with the requisite digital technology skills on day one?Responses25



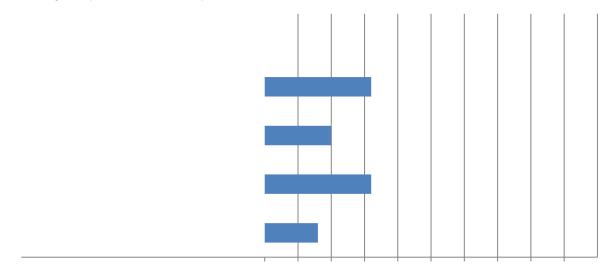
20. Do you agree or disagree that the use of cutti**legi**ge technologyhelps me recruit talent into my firm? Responses25



21. How many total employees digtour firm employ at all of its locations as of June 30, 202 Responses 25



22. What percentage of your firm's employees as of June 30, 2023 virenceale?Responses25



23. What percentage of your firm's current workforce do you experil retire in the next 10 years Responses: 25

24. Estimate the total dollar amount of work your firm performed during the past 12 months. Responses: 25