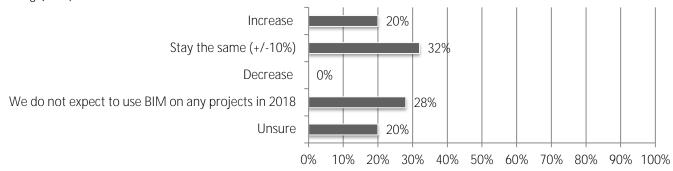
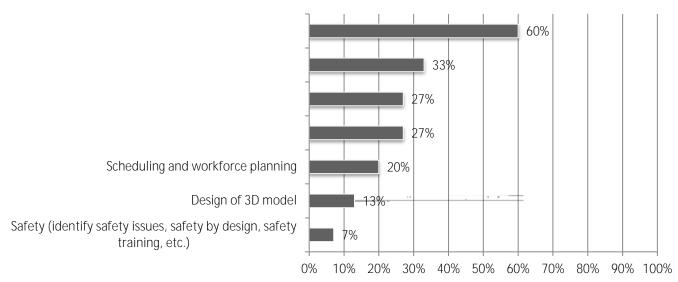
9. Do you expect any changes in the availability of salaried/hourly craft construction professionals over the coming 12 months? Finding and hiring qualified construction professionals will:
10. Did your firm increase pay or benefits in 2017 to retain or recruit salaried/hourly craft professionals?
11. Compared to 2017, how will your

12. Which of the following issues is the biggest concern			

## 14. What change do you expect in 2018 in the number of your firm's projects that involve Building Information Modeling (BIM)?



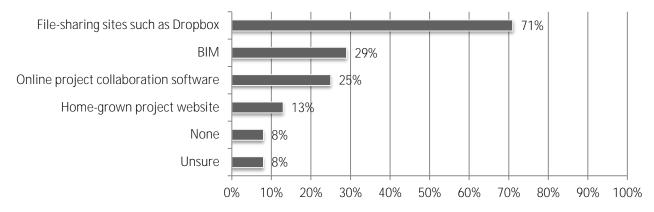
## 15. What is your firm using BIM for?



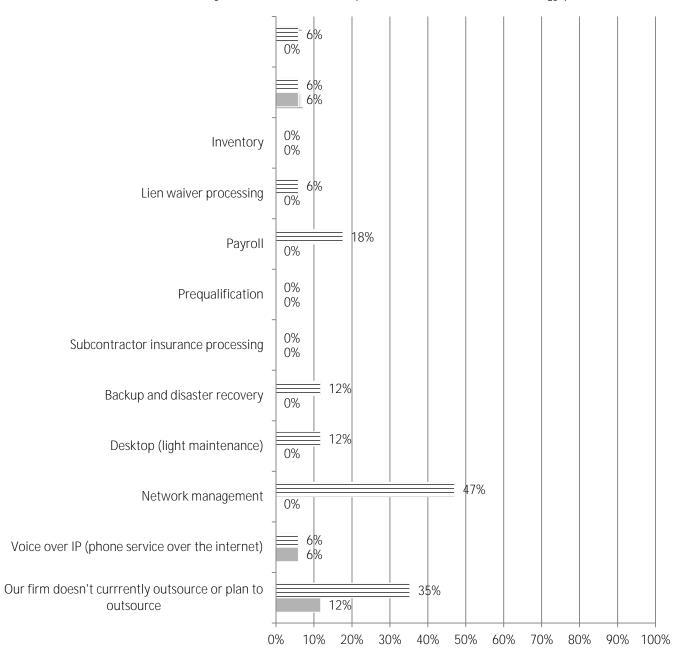
16. Does your firm utilize lean construction principles on its projects and/or in its operation?

17. Does your firm use any of the following collaborative project delivery methods?

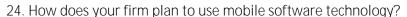
## 18. Does your firm use any of the following to collaborate with project partners?

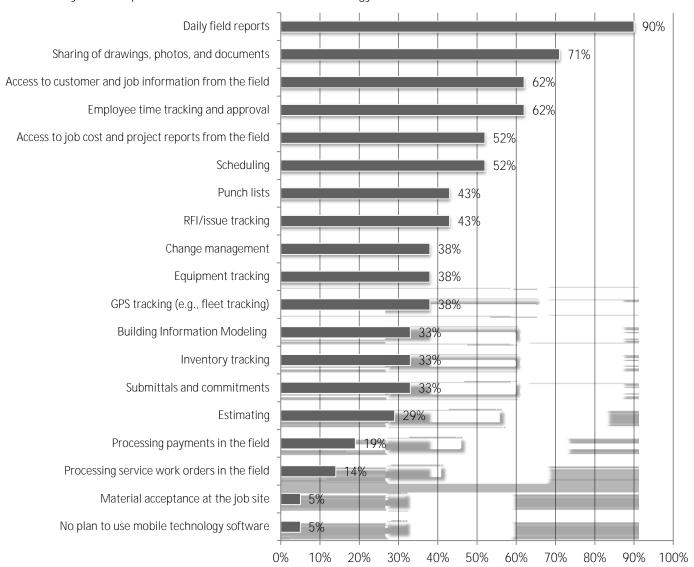


19. What business of IT functions does your firm outsource or plan to outsource to a technology provider?



20. Approximately what percent of your		





## 25. Which of the following cloud service models does your firm plan to use?

