

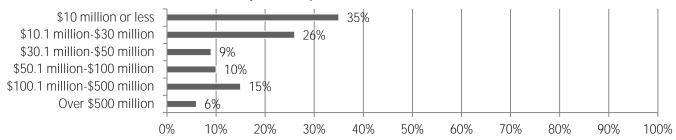


2016 Construction Outlook Survey Results

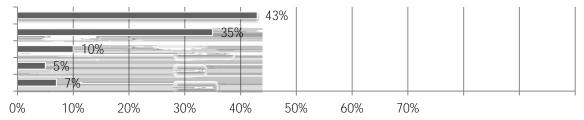
National Results

(We received a total of 1580 responses; total differs for some questions)

1. Estimate the total dollar amount of work your firm performed in 2015.



2. How many total employees does your organization employ at all of its locations?



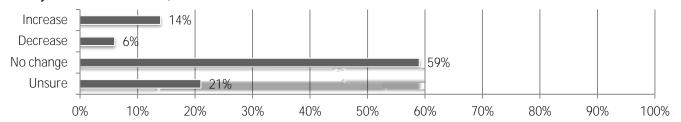
3. Do you employ union workers, or is your firm primarily open shop?

4. Compared to 2015, do you expect the available dollar volume of projects you compete for in 2016 to be:

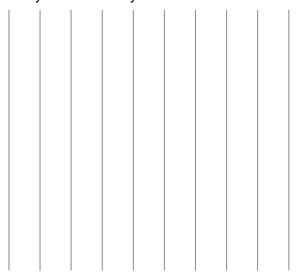
5. What numerical change do you expect in your headcount in 2016?								
6. What percentage change do you expect in your headcount								

9. Has your f

12. Have you seen an increase, decrease or level amount of subcontractor defaults from 2014 to 2015?



13. What challenges, if any, do you see regarding the safety and health of your workers?

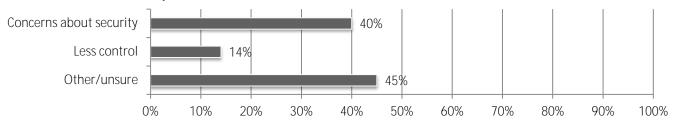


14. How would you describe credit or lending conditions for your company?

 $15. \ Did \ the \cos t \ of \ providing \ health \ care \ insurance \ for \ your \ employees \ increase \ or \ decrease \ in \ 2015?$

21. What information technology (IT), if any, do you use to obtain work?						
22. What is the size of your in-house IT staff?						
22. What is the size of your m-nouse it start?						
23. Do you use an outsourced service for IT?						
23. Do you use an outsourced service for 11:						
24. Approximately						

35. What is the main reason you do not use doud-based software? Concerns about:



36. What are your biggest IT challenges?

