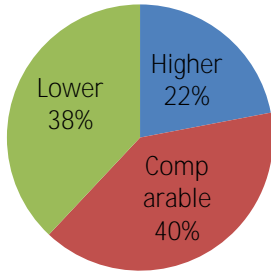


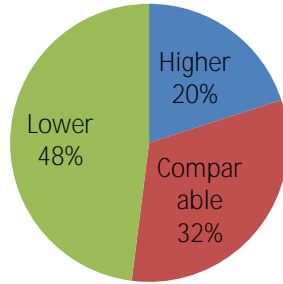
2010 Construction Outlook Survey Results

1. Compared to 2009, do you expect the dollar volume of projects you compete for to be:

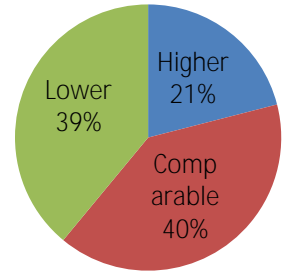
Highway



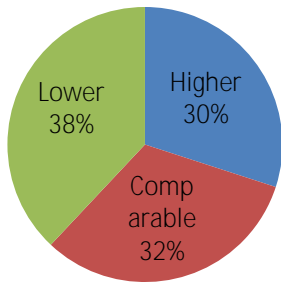
Other Transportation



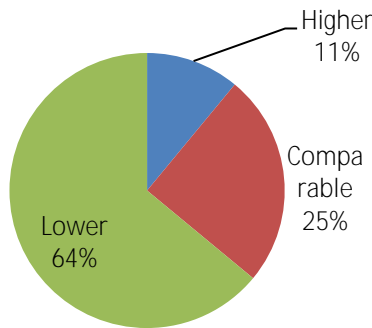
Water Sewer



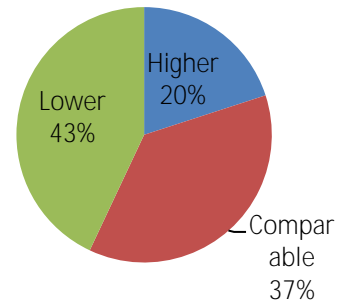
Power



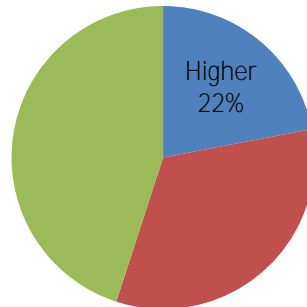
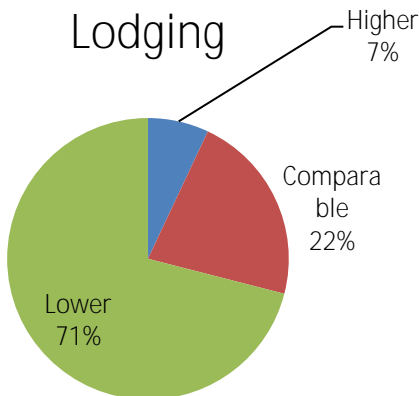
Manufacturing



Hospital/ Higher Education



Retail, Warehouse, Lodging



2. Did you add or lay off employees in 2009?*

Average of employees added: 10 (22% of workforce)

Average of employees laid off: 39 (29% of workforce)

*Some companies reported adding and laying off employees

3. Do you plan to add or lay off workers in 2010?*

Average of workers to be added: 18 (36% of workforce)

Average of workers to be laid off: 21 (22% of workforce)

*Some companies reported adding and laying off employees

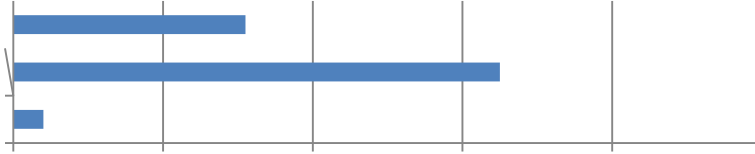
4. Did you buy construction equipment in 2009?

Average of estimated dollar value of new equipment: \$477,000

Average of estimated dollar value of used equipment: \$294,000

5. Do you plan to buy construction equipment in 2010?

6. Has your company been awarded at least one stimulus-funded contract?



Average of estimated dollar value of stimulus contracts: \$12 million

7. Has the stimulus helped you retain staff you otherwise would have laid off?

Average of estimated number of staff retained: 24

8. Has the stimulus allowed you to add new staff?

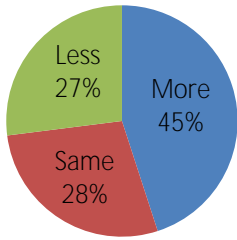
Average of estimated number of new staff: 10

9. How has the stimulus affected your equipment purchasing plans?

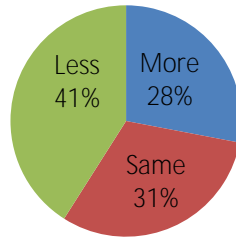
Average of estimated dollar value of construction equipment bought: \$554,000

10. Do you expect more or less stimulus funds to be available for bid in 2010?

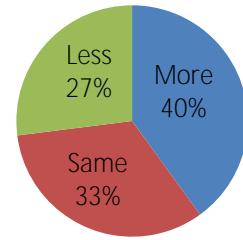
Highway



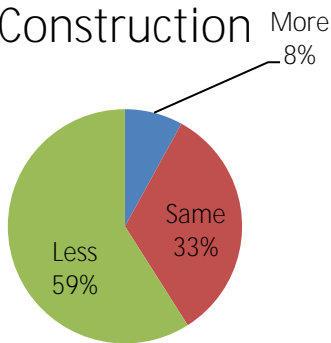
Building



Utility



Private Construction



11. Have you adjusted your bids in 2009 so that profits are:

12. When do you expect the construction market to again grow?